

1nService Chooses Autotask to Launch Exclusive Technology Platform

Bellevue, WA – 1nService, leading international community of advanced technology integrators, has chosen Cloud-based IT services management pioneer, [Autotask Corporation](#), for the launch of an exclusive IT services platform.

The new Autotask[®] technology platform used by 1nService enhances its trusted member to member partner network that is focused on delivering high end IT service engagements among its membership of 40 plus solution providers doing business in 125 locations globally. 1nService's new centralized engagement desk enhances the trusted member to member delivery process and guarantees clients the highest level of commitment to achieving success. This new platform is coupled with a robust search engine empowering member sales people to help clients with all of their issues by assessing their needs and quickly sourcing a 1nService member resource to help fulfill the opportunity. This collaborative business model allows members to provide extreme value to clients, lock out competitors, generate more revenue, and become a strategic partner aligned more closely with their clients business.

For more than 13 years 1nService has been a collaborative, member-led organization focused on commerce, as well as providing sophisticated IT solutions and a comprehensive list of industry leading products. "Autotask gives our network a conduit to collaborate more closely and spark new commerce growth," says Paul Cronin, CEO of 1nService. "Not only is Autotask's platform a proven and reliable infrastructure and the right fit to manage IT Service engagements globally, it allows us to more aggressively expand our global commerce highway. The new platform will also enhance our capability to manage engagements with other like communities, Alliance Partners, and Suppliers, while keeping client satisfaction at the forefront of everything we do."

"Autotask offers 1nService a dynamic way to partner and scale their growing network in the cloud," says Bob Godgart, Autotask CEO. "The Autotask 1nService platform gives members an intuitive way to capture new revenue, expand their service capabilities, improve service delivery, and deliver a high level of consultative IT advice in a more predictable fashion. Our proven IT business management system is based on ITIL best practices and ongoing feedback from Autotask's 30,000-strong user Community."

Operating as the foundation for 1nService's collaborative community, the Autotask platform allows 1nService to centrally manage member to member partnerships in a trusted process to deliver IT services and guarantee a high quality of delivery to business clients and end users. Through Autotask's private and public cloud, users can share service tickets universally between member partners connect one-on-one more efficiently with their own clients. Finally, Autotask will offer each 1nService member organization access to its Autotask Academy for in-depth training and support, as well as a direct link into Autotask's vast online Community exchange.



1nService will use the new exclusive platform to provide oversight on collaborative service engagements, manage service pricing structures, provide sales support and set policies to reinforce 1nService's high quality control over the network's service delivery.

About Autotask Corporation

Autotask is the No. 1 IT business management platform, offering a better way to sell, deliver, manage, and bill an IT services portfolio. Autotask gives its users complete control over all their critical business processes, delivered through a robust cloud-based infrastructure, and accessible on demand from literally any PC connected to the internet. Service providers use Autotask internally to manage their contacts, sales opportunities, contracts, projects, service tickets, to-dos, notes, time entries, expenses, inventory, invoices and reports. They also use it externally to manage outsourced work, collaborate with clients, and network with their peers. For more information, go to www.autotask.com or call (518) 720-3500.

About 1nServiceTechnology

1nService is the leading international community of advanced technology integrators that through collaboration and partnership, delivers high-value technology systems and solutions that solve businesses most pressing needs. The 1nService community's \$1.5 billion combined global sales, offers great leverage in applying the collective skills of members to deliver any technology, anywhere, anytime. 1nService members receive tremendous access to new customers, markets, sales opportunities, and collaborate through best practice sharing. The collective strength of 1nService allows its members to compete against the largest integrators. 1nService is the community leading the next generation of technology delivery and service. For membership information visit www.1nService.com or call 800-457-0546.

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